

1998

FRENCH FOOTBALLERS WIN THEIR 1ST WORLD TITLE

IN FRANCE

L'EQUIPE

POUR L'ETERN

et à un but d'Emmanuel Petit. Succès historique qui fait des Bleus d'Aimé Jacquet les demiers champions du monde du siècle.

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AMAURYMEDIA

2023

FRENCH RUGBY PLAYERS AWAIT THEIR 1ST VICTORY IN FRANCE



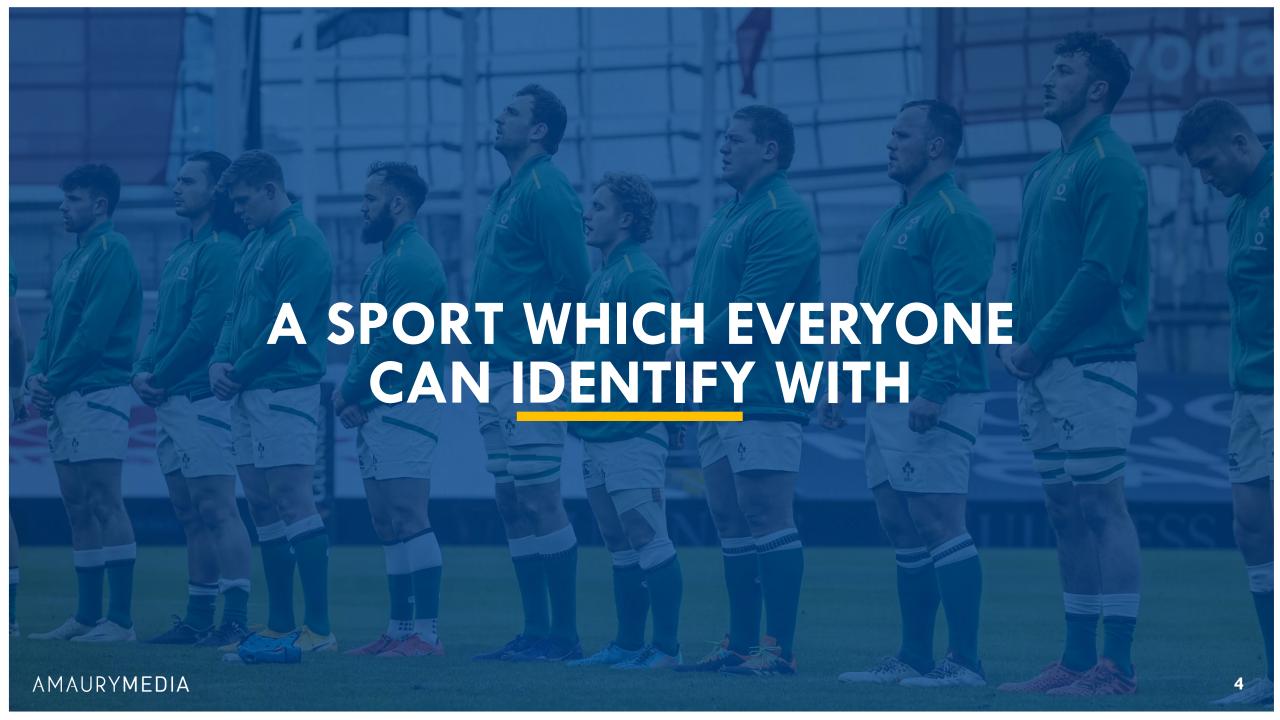












FRENCH RUGBY ON TOP OF THE WORD





TOULOUSE
European Cup Winner



MAY 2022

LA ROCHELLE

European Cup Winner



OF FRENCH PEOPLE HAVE A GOOD OPINION OF THE NATIONAL TEAM



A POPULAR CRAZE









TICKETS ALREADY SOLD(1)



RUGBY, A CONTINUING SUCCESS

STADIUM ATTENDANCE
SEASON 2022-23 VS 2021-22(1)

TV AUDIENCESEASON 2022-23 VS 2021-22⁽²⁾

TV RATINGS THAT ARE A HIT

8 2 M

> 4+ VIEWERS 19 March 2022 SIX NATIONS TOURNAMENT (France 2)

5.5M

4+ VIEWERS
12 November 2022
AUTUMN NATIONS CUP
(France 2)

-la chaine **L'EQUIPE**



4+ VIEWERS 27 November 2022 AUTUMN NATIONS CUP

A CRAZE CONFIRMED OVER THE YEARS

FRANCE - ENGLAND MATCH
SIX NATIONS TOURNAMENT

2

NUMBER OF VIEWERS 4+ 2018 EDITION VS. 22 EDITION QUIPE

La chaine Z

AUTUMN NATIONS CUP



BEST AUDIENCE FOR A RUGBY MATCH ON THE CHANNEL



IN THE CHANNEL'S **TOP 10 AUDIENCE RATINGS**IN 2022

RUGBY NEWS IN YOUR POCKET



most consulted section

le site *L'ÉQUIPE* lappli *L'ÉQUIPE*





page views on the Rugby section during the VI Nations 2022

RUGBY IN PRINT













AMAURYMEDIA



le journal *L'ÉQUIPE*

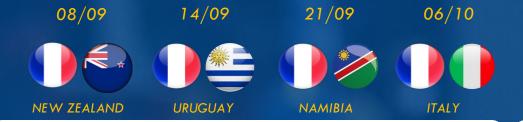
le magazine *L'ÉQUIPE*

la chaine *L'ÉQUIPE*

le digital *L'ÉQUIPE*



AN EVENT STARTING IN AUGUST 2023



Preparatory Matches

Pool phase

Quarter finals

Semi-finals

Bronze Final

Final

AUGUST 2022

8 SEPTEMBER TO 8 OCTOBER

14-15 OCTOBER

20-21 OCTOBER 27 OCTOBER 28 OCTOBER

la chaine **L'ÉQUIPE** IN THE THICK OF THE ACTION



12 PREPARATORY MATCHES

From 29 July to 26 August 4 WEEKEND AFTERNOONS

EMOTIONS FOR LONGER THAN 80 MINUTES

la chaine **L'ÉQUIPE**

DOCUMENTARY



1 L'ÉQUIPE ENQUÊTE

Special on a French rugby player AT 9pm





7 L'ÉQUIPE DU SOIR

From 8 September to 28 October FROM 11PM

(pool phase EDF match days + final phases)

30 SPECIALS

« Le Journal du Rugby » (*) 7.45-8 PM

TWO DIGITAL STORIES TO GET OUT OF THE FRAY



THE 100 GREATEST FRENCH PLAYERS

Publication early August 2023

Highlight on the Homepage



THE LIST OF 33 PLAYERS

Publication week of 28 August 2023

Highlight on the Homepage



















Example of an editorial on the 2022 World Football Championship

Kylian

Mbappé

23 ans

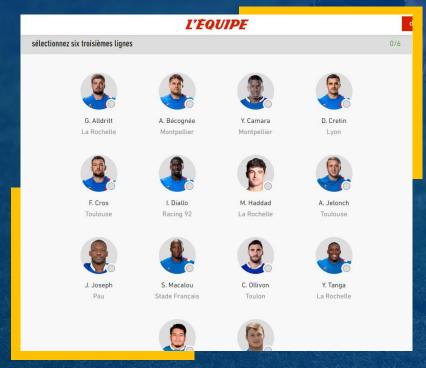
59 sélections

T lire l'article

KEY DEVICES TO CONVERT THE TRY

ON le site **L'ÉQUIPE** lappli **L'ÉQUIPE**

CREATE YOUR LIST OF 33



Put yourself in the shoes of the coach to select the 33 players who will take part in the competition

FORECASTING MODULE



Predict the outcome of each match in the competition and guess who will win



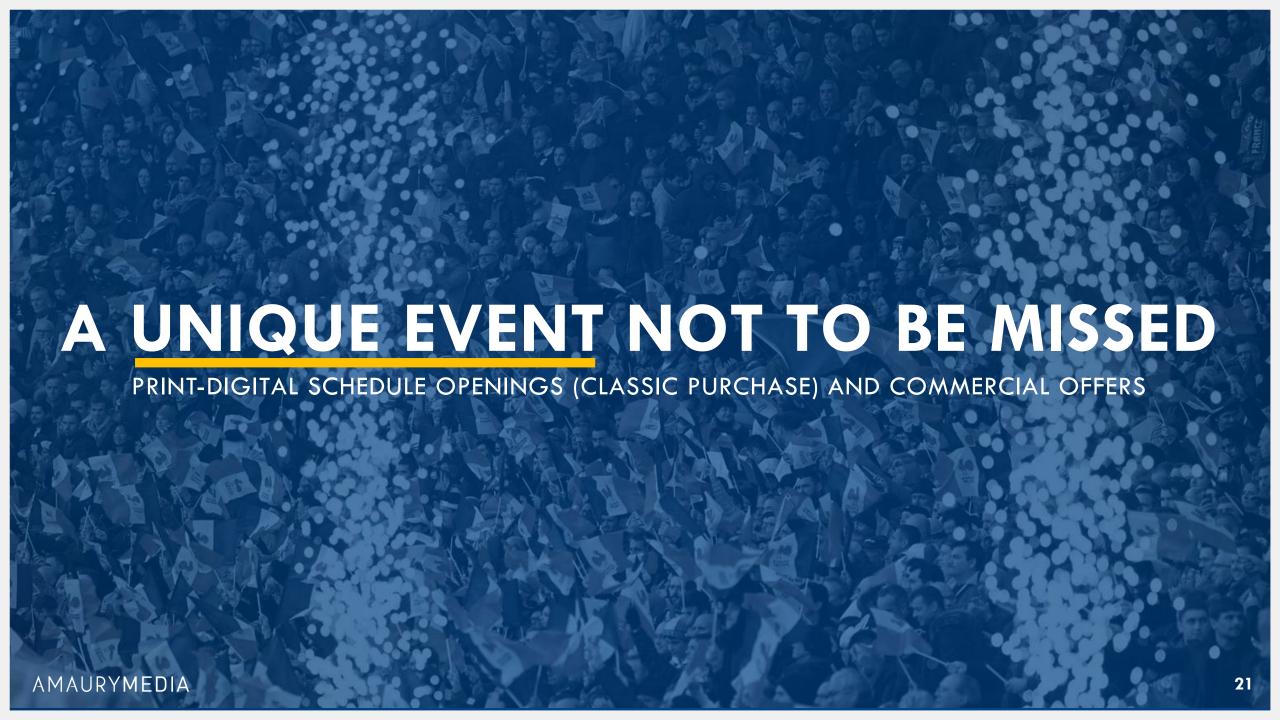
BREAKING NEWS

le journal *l'Équipe*Front pages dedicated to the biggest events

- > 10 pages minimum on France match days
- > 5 to 7 pages per day throughout the competition
- Extra dedicated rugby focus section

le magazine *L'EQUIPE*ANOTHER LOOK AT THE COMPETITION

- > 9 issues over the period
- > 02/09: World Cup Guide (paper and digital versions)
- > 09/09: World Cup special issue



SCHEDULES OPEN: PRINT & DIGITAL

RESERVE CLASSIC SPACES FROM 8 SEPTEMBER TO 28 OCTOBER 2023*

le journal *L'EQUIPE*

le magazine **L'ÉQUIPE**

le site *L'EQUIPE* lappli *L'EQUIPE*

One email address for applications: planningevent@amaurymedia.fr Thursday 2 February 2023

Monday 6 February 2023

Friday 3 March 2023

Friday 10 March 2022

Tuesday 14 March 2022 (inclusive)

Publication of offers

Schedules open (10 AM)

Schedules close (5 PM)

Schedule return by Amaury Media

Customer confirmation by email (before 5 PM)



ENTRY TO THE FIELD

Your presence at the final preparations for the sporting event of 2023







From 29 July to 7 September 2023

Reserved for 2 advertisers



la chaine **L'ÉQUIPE**

12 preparatory matches in the afternoon every weekend (from 29 July to 26 August)

1 L'Équipe Enquête
"French rugby
player special"

30s spot in pre-cut or post each match or show

40 MESSAGES 18 GRP MEN AGED 25-49



le journal *L'ÉQUIPE*

6 banners

on the day itself or day after

Rugby section

6 INSERTS



le site **L'ÉQUIPE**

l'appli *L'ÉQUIPE*

Over the entire period

Desktop

Masthead in RG
with extra exposure Rugby and
General Home context
+ Inread articles

Mobile

Top article in RG
with extra exposure Rugby and
General Home context
+ Inread articles

4.9M VIEWS

15.2M contacts with men aged 25-49

116 000 NET

Subject to programming changes

As of the publication of this document, offers will be awarded to the first 2 advertisers (1 Advertiser per Kantar sector) who make a firm and definitive commitment (no options possible) TV: Net amount based on 30 seconds - Net amount after Professional and Agent discounts - Excluding annual agreements - Programming produced by Amaury Media Print: L'Équipe newspaper: Maximum of 1 inside banner per week

Sources: TV: Médiamétrie Médiamat bimestrial audiences- Print and Digital, One Next 2022 S2 // Net net prices excluding taxes and technical costs - For all other formats contact Amaury Media See Terms and Conditions and Priority of offer allocation (confirmed purchase) on page 40

THE GRAND SLAM

Follow this great competition in its entirety







Classic

From 8 September to 29 October 2023

Reserved for 2 advertisers





Classic campaign

30 episodes "Le journal du rugby" (*)
30s spot in pre & post broadcast

7 L'Equipe du Soir rugby special 30s spot in pre-cut & post broadcast

81 MESSAGES
44 GRP MEN AGED 25-49





6 pages in the Le Quotidien

1 page of context per week during the pool stages

2x1 page from quarter finals

1 page in the Guide (02/09)

1 page in the Magazine
"World Cup Special" (09/09)

8 INSERTS





Desktop & Mobile - Rugby context

Desktop

Arche + Masthead Homepage and Inread articles

Mobile

Top Article and Inread articles

3.7M VIEWS

18M contacts with men aged 25-49

€270000 NET

Partners of the competition have a priority purchase period until 17 February 2023 at 11am.

After this deadline, offers will be awarded to the first 2 advertisers (1 Advertiser per Kantar sector) who make a firm and definitive commitment (no options possible)

Print: L'Équipe newspaper: 1 insertion per week, no more than 2 times for a French team match and 2 insertions for quarter-finals, semi-finals and finals, 1 insertion in the Competition Guide on 2 September 2023, 1 insertion in the special World Cup Mag on 9 September 2023

(*) Name subject to change - TV: Net amount based on 30 seconds - Net amount after Professional and Agent discounts - Excluding annual agreements - Programming produced by Amaury Media Sources: TV: Médiamétrie Médiamat bimestrial audiences - Print and Digital, One Next 2022 \$2 // Net net prices excluding taxes and technical costs - For all other formats contact Amaury Media See Terms and Conditions and Priority of offer allocation (confirmed purchase) on page 40

THE FRENCH PACK

Presence around France's matches (day before, day of, day after)





From 8 September to 29 October 2023

Reserved for 2 advertisers



le journal *L'ÉQUIPE*



7 pages in context

On the day itself or day after France's matches

7 INSERTS

See Terms and Conditions and Priority of offer allocation (confirmed purchase) on page 40



le site *L'EQUIPE* l'appli *L'EQUIPE*





Desktop & Mobile

On day before, day of AND day after French matches

Desktop: Masthead in RG

with extra exposure Rugby and General Home context

Mobile: Top article in RG

with extra exposure Rugby and General Home context

6M VIEWS

13.8M contacts with men aged 25-49

UP TO €242 000 NET

Partners of the French team have a priority purchase period until 17 February 2023 at 11am.

After this deadline, offers will be awarded to the first 2 advertisers (1 Advertiser per Kantar sector) who make a firm and definitive commitment (no options possible)

The offer and the net fee of €242,000 are based on the assumption that the French team reaches the final

This offer and the associated net rate may vary depending on how the French team play (contact Amaury Media)

Sources: Print- Digital: One Next 2022 S2 // Net net prices excluding taxes and technical costs - For all other formats contact Amaury Media

PLAY ON ALL SCREENS

Find out the latest competition news



From 8 September to 29 October 2023

Reserved for 2 advertisers



7 L'Équipe du Soir special rugby

30s spot Pre-break & post-broadcast

81 MESSAGES 44 GRP MEN AGED 25-49



Desktop & Mobile

The whole period

Pre-roll Video

La Chaîne player at the time of broadcast + Espace TV replay + RG

> 1.5M VIEWS

4.2M contacts with men aged 25-49

€80 000 NET

PLAN OF ATTACK

Sponsor the competition guide





From 2 September 2023

Reserved for 1 advertiser



le magazine *L'ÉQUIPE*



1 page

Guide to the World Cup Publication date 02 September 2023



le site *L'ÉQUIPE*

l'appli *L'ÉQUIPE*





Desktop & Mobile

Desktop: Exclusive Design of the Home of the guide +Pavilion (team pages) **Mobile:** Exclusive Banner

1.9M contacts with men aged 25-49

€35 000 NET



IN THE SCRUM

Get up close and personal with the teams' final preparations



From 29July to 26 August 2023

Reserved for 3 advertisers



la chaine **L'ÉQUIPE**

12 preparatory matches

In the afternoon every weekend

Billboard

6 seconds in pre-cuts, post-match replays of each match

Trailers

6 seconds in the trailers before each match

1 52 MESSAGES 56 GRP MEN AGED 25-49 lesite *L'EQUIPE*l'appli *L'EQUIPE*Desktop & Mobile –

Rugby context

Over the entire period

Pre-roll Video

La Chaîne player at the time of match broadcast

+

Replay Espace TV

400K VIEWS

4.8M contacts with men aged 25-49

€40 000 NET

Subject to programming changes

As of the publication of this document, offers will be awarded to the first 3 advertisers (1 Advertiser per Kantar sector) who make a firm and definitive commitment (no options possible) TV: 3 advertisers in pre - cuts, replays of each match // BA event broadcast before each match

Audience sources: TV: real audiences Médiamétrie Médiamat- Digital: One Next 2022 S2 - For all other formats contact Amaury Media Offer not subject to the closing date of the schedule, i.e. 03/03/2023

See Terms and Conditions and Priority of offer allocation (confirmed purchase) on page 40

PLAYERS' NEWS

Keep up to date with the latest team preparations and news



Sponsorship

From September to 29 October 2023

Reserved for 2 advertisers



la chaine **L'ÉQUIPE**

L'Equipe Enquête - French rugby player special

Bonus in September

30 episodes of "le journal du rugby" (*)

7 L'Equipe du Soir rugby special

Billboard

8 seconds in pre-cuts, post-match replays of each match

Trailers

8 seconds in the trailers broadcast before the programmes

170 MESSAGES
73 GRP MEN AGED 25-49

6.1M contacts with men aged 25-49

€50 000 NET

<u>Subject</u> to programming changes

As of the publication of this document, offers will be awarded to the first 2 advertisers (1 Advertiser per Kantar sector) who make a firm and definitive commitment (no options possible)

TV: 2 advertisers in pre-cuts, replays and post-cuts of each programme (excluding EDS) // BA events broadcast before each programme

(*) Name subject to change - Audience sources : TV: real audiences Médiamétrie Médiamat

Offer not subject to the closing date of the schedule, i.e. 03/03/2023

See Terms and Conditions and Priority of offer allocation (confirmed purchase) on page 40



THE 100

Reserved for 1 advertiser

STORY OF THE 100 GREATEST FRENCH PLAYERS





ADVERTISER CARD







ADVERTISER CARD







Example of an editorial on the 2022 World Football Championship

MECHANICS OF THE MODULE

Presence of the advertiser's logo on the introduction card

Presence then every 3 or 4 cards



Option to integrate 1 link to the [partner] website

PRICE: CONTACT US

THE CONQUEST OF THE 33

Your brand associated with the French selection





Reserved for <u>1 advertiser</u>
FFR partner only





1 page
On the day the official list of 33 players is published



CREATE YOUR LIST OF 33



MEDIA COVERAGE Home Page General +

Home dedicated to the event: Co-branded banner [partner]
Co-branded digital self-promotions [partner

Co-branded digital self-promotions [partner]
Social media support: Facebook post before the
post with [partner] message

MODULE

Quote [partner]—
In the text
"with [partner] to the FFR"
On all pages of the module: Design on desktop site and banner on mobile site & app Results
page: CTA logo [partner]

STORY OF THE 33



MODULE

Advertiser logo on the introduction card
Then the presence of the advertiser's cards
every 3 or 4 cards
Option to integrate a video format
Option to integrate 1 link
to the [partner] website

1.8M million contacts with men aged 25-49

PRICE: CONTACT US

FORECASTING MODULE

Reserved for 1 advertiser

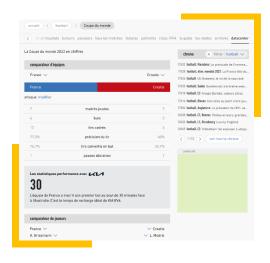


Module to get into the role of coach and select the 33 players who will take part in the competition

PRICE AND PERFORMANCE: CONTACT US

DATA WALL

Reserved for 1 advertiser



Module containing all the statistics for the competition: ranking, best directors, best scorers...

PRICE AND PERFORMANCE: CONTACT US

AND TO GO FURTHER

RUGBYNOMIC CONCEPT



Webseries of a dozen recipes from the main countries participating in the competition

H THE RULES OF THE GAME FOR ALL

Vidéo : Comment Didier Deschamps construit-il sa liste en équipe de France ?

Patis in une 7 ans 201 à 176 il si a jour à 1300/210 à 1300 à 1300 de se ving-1-rois jouvers com-oudé pour le prochain rassemblement des Bleus. Comment procède-t-il pour l'établir ?

Protrave un france de Seleus. Comment procède-t-il pour l'établir ?

Protrave un france des Bleus. Comment procède-t-il pour l'établir ?

Protrave un france des Bleus. Comment procède-t-il pour l'établir ?

Protrave un france des Bleus. Comment procède-t-il pour l'établir ?

Protrave un france des Bleus. Comment procède-t-il pour l'établir ?

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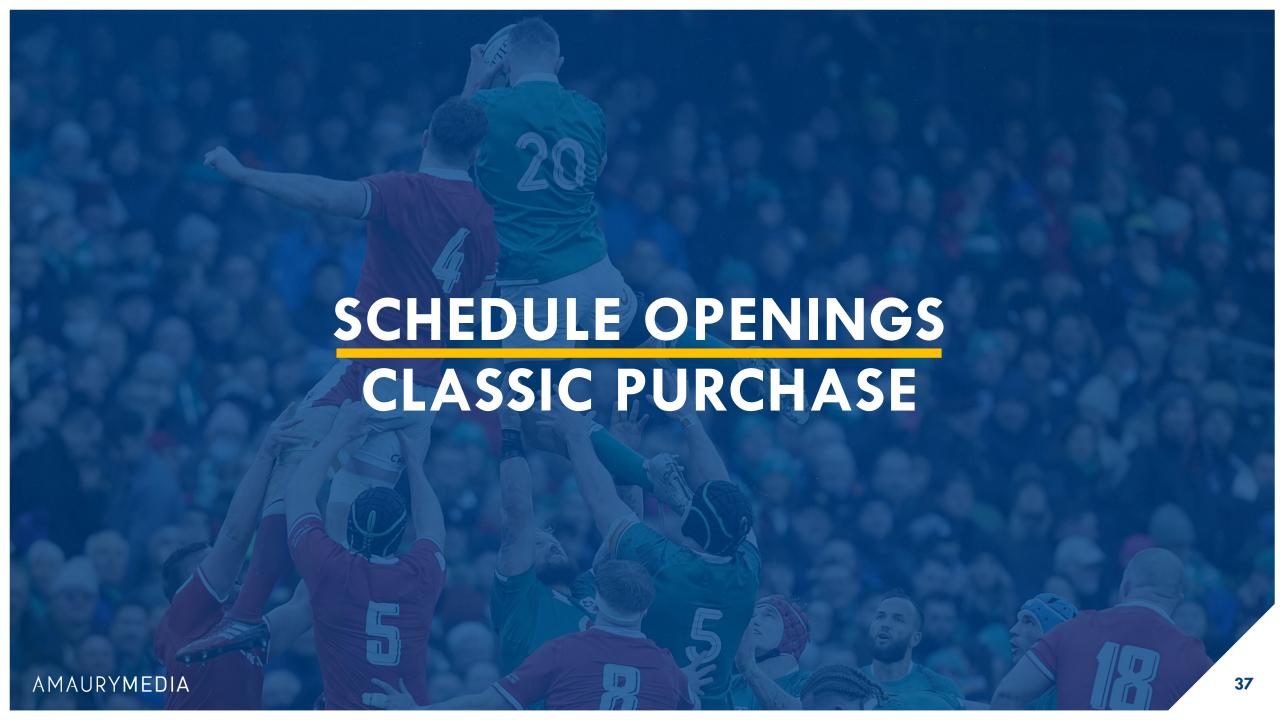
Educational video series that helps with decipher rules thanks to its design

GOOD EXCUSES GENERATOR



A fun and interactive module that allows you to generate an excuse to watch a match

PRICE: CONTACT US



PRINT TARRIFS AND TARIFF INCREASES

APPLICABLE FROM 08 SEPTEMBER TO 30 OCTOBER 2023

le journal *L'ÉQUIPE*

le magazine **L'ÉQUIPE**

THE GROSS PRICES (EXCLUDING TAX) OF THE NEWSPAPER L'ÉQUIPE AND THE MAGAZINE L'ÉQUIPE ARE AVAILABLE

IN THE GENERAL TERMS AND CONDITIONS OF SALE FOR EACH OF THE MEDIA, REFER TO THE SPECIAL TARIFF

Conditional advertising in L'Équipe daily newspaper

Conditional advertising requests do not have priority over position requests.

Conditional advertisements are not accepted in editions from 28 October to 30 October 2023 inclusive.

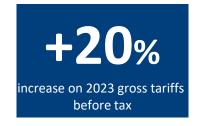
Special arrangements for the day of the final, the day after the final and the day after the day after the final for L'Équipe daily newspaper:

Only full page and double page formats are accepted in editions from 28 October to 30 October 2023 inclusive.

Specific increase for the 2023 World Cup:

an increase of $\pm 20\%$ applied from the $\frac{1}{4}$ final of the competition, if the French team qualifies.

This increase will apply as long as France remains in the competition.



DIGITAL TARIFF INCREASES

APPLICABLE FROM 08 SEPTEMBER TO 30 OCTOBER 2023

le site **L'ÉQUIPE**

+20%
increase on 2023 tariffs before tax

Group matches excluding France's matches and the day after France's matches: period

from Friday 8 September to Sunday 8 October 2023

(except Friday 8 September 2023, Saturday 9 September, Thursday 14 September 2023, Friday 15 September 2023, Thursday 21 September 2023, Friday 22 September 2023, Friday 6 October 2023, Saturday 7 October 2023)

+30%
increase on 2023 tariffs before tax

France's group matches and the day after France's matches

- **Dates concerned**: Friday 8 September 2023, Saturday 9 September, Thursday 14 September 2023, Friday 15 September 2023, Thursday 21 September 2023, Friday 22 September 2023, Friday 6 October 2023, Saturday 7 October 2023

From the quarter final

- from Saturday 14 October to Monday 30 October 2023 inclusive

TERMS AND PRIORITY FOR OFFER ALLOCATION (CONFIRMED PURCHASE)

TERMS AND CONDITIONS FOR CONFIRMED PURCHASE REQUESTS

The Advertiser and/or their Agent interested in the confirmed purchase of an offer must imperatively send their request by email to the following address: planningevent@amaurymedia.fr

The request should specify

- the name of the offer
- the period of action of the offer
- the name of the Advertiser
- the brand of the product or service concerned by the Offer
- the Sector Code of the product or service for which the brand is concerned by the Offer
- an original copy of the authorisation certificate if the request is made by the Advertiser's Agent.

Any confirmed purchase request which does not mention all of the above information and which is not accompanied, where applicable, by the original copy of the authorisation certificate, cannot be accepted by Amaury Media.

The confirmed purchase request for an offer is specific to an Advertiser and cannot be transferred under any circumstances.

The confirmed purchase request engages the Advertiser and their Agent.

It implies their acceptance of the General Conditions of Sale of the Amaury Media concerned.

PRIORITIES FOR ALLOCATING OFFERS:

In principle, and unless otherwise stipulated in the offers, if the same offer is the subject of several confirmed purchase requests, these will be taken into account according to the chronological order in which they are received by email, the date and time (to the minute) of receipt by Amaury Media being taken as proof. In the event that several confirmed purchase requests are received on the same date and at the same time (to the minute) for a given offer, Amaury Media will draw lots in front of a bailiff.

In principle and unless otherwise stipulated in the offers, two (2) Advertisers with the same Sector Code may not be broadcast for the same offer at the same time.

GAMBLING ADVERTISERS:

Amaury Media reserves the right to modify or cancel the reserved offers according to the recommendations of the ANJ not yet known at the date of publication of our offers.

BOOK YOUR PLACE · 127 · AMAURYMEDIA 41

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AMAURY MEDIA dépassez vos limites